

ECOLE DES HAUTES ETUDES COMMERCIALES

78351 Jouy-en-Josas Cedex
France
Tel. +33 (0)1 39 67 70 00
Fax +33 (0)1 39 67 94 36
www.hec.fr

Dr. Kulpatra SIRODOM
Associate Dean for Academic Affairs
Faculty of Commerce & Accountancy
THAMMASAT
Prachan Road
BANGKOK 10200
THAILAND.

21st January 2005

Dear Dr. Sirodom,

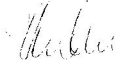
Double Degree Partnership between HEC and THAMMASAT UNIVERSITY

I am pleased to send you herewith application forms for your students wishing to apply to HEC under the terms of the above-mentioned agreement for admission in September 2005.

In order to take the GMAT, students should consult the GMAC website: www.gmac.org. They should enrol under the **code 0718**; the results will be sent directly to HEC by GMAC.

I take this opportunity to say that we all have been very affected by the tragic loss of life caused by the Tsunami in Thailand and neighbouring countries. You must be very proud of the role played by the students of Thammasat in coming to the aid of the people caught up in the disaster.

Yours sincerely,



Frances Sell

ECOLE DES HAUTES ETUDES COMMERCIALES

78351 Jouy-en-Josas Cedex
France
Tél. : +33 (0)1 39 67 70 00
Fax : +33 (0)1 39 67 94 36
www.hec.fr

Double Degree Recruitment Partnerships Academic Year 2005-2006

HEC GRANDE ECOLE has Recruitment Partnerships with the following universities: Politecnica de Madrid (Caminos – Minas - ETSIT), HEC Lausanne, ITESM Monterrey (Mexico), National Law School of India (Bangalore), Thammasat University (Bangkok), Trinity College Dublin, University of Economics Prague, Universitat Politecnica de Catalunya, Barcelona (Camins, Industriales, Telecoms, Informatica), Universidad Torcuato di Tella (Buenos Aires), MGIMO-University (Moscow).

Under the terms of these partnerships students spend two years at HEC. The accreditation by the partner-university of the courses taken at HEC allow students to be admitted both to their home Degree and the HEC *Grande Ecole* Degree. HEC may, on a case by case basis, exempt students from certain prerequisite courses and recognize previous company internships.

1. Admission procedure

The HEC academic charter stipulates that the students admitted to HEC must be selected by test (GMAT or TAGE/MAGE) and interview. A minimum GMAT score of 600 is recommended.

Under the terms of the Partnership Agreements, the selection procedure is managed by HEC in co-ordination with the partner-institution. The partner-institution will introduce pre-selected candidates to HEC. The interviews, held at the partner-institution, are conducted by a representative of both institutions. Candidates are interviewed in either French or English, as they wish.

2. HEC Curriculum

The HEC curriculum is a five-year programme, comprised of a three-year Foundation Cycle and a two-year Graduate cycle. Students join the two-year Graduate Cycle. They may take courses in either French or in English for the First Year. The Second Year (specialisation) is, however, taught in French, although some courses may be taught in English.

Students may, if they so wish, undertake a year's work experience between Years 1 and 2; most students choose this option. During the year's work experience, no school fees are charged and students usually receive a gratification from the company.

To be admitted to the HEC degree, students must pass all courses, complete a minimum of 30 weeks company internship and obtain a minimum TOEIC score of 800 points.

3. Curriculum

HEC Graduate Cycle – First Year

(Second year of the HEC Degree – 2 semesters)

60 ECTS

6 prerequisite modules (27 or 39 teaching hours according to field) – 20 ECTS:

Accounting, Finance, Marketing, Quantitative Methods, Logistics, Private & Contract Law.

7 core modules (39 teaching hours) – 31.5 ECTS:

- Accounting & Management Control, Legal & Fiscal Structures, Corporate Finance, Human Resource Management, Corporate Strategy, Strategic Management, Management Information Systems.
- 1 elective course (21 teaching hours) – 2 ECTS (students may, if they wish, take extra electives)
- 2 foreign language modules (21 teaching hours) – 4 ECTS
- 1 negotiation module (21 teaching hours) – 2.5 ECTS
- Internship – 4 ECTS.

HEC Graduate Cycle – Second Year

(Third year of the HEC Degree – 2 semesters)

60 ECTS

Specialisation + research dissertation + electives (52 ECTS) + internship (8 ECTS)

HEC currently offers 11 Majors: Entrepreneurs, Strategic Management, International Law and Fiscal Strategy, PIM (Program in International Management), CEMS MIM (Community of European Management Schools Master of International Management), Economics, Finance, IFAC (Auditing & Consulting), Marketing, Europe (European small business strategy), Arts & Culture Management
Open electives - 2

There is a selection procedure for admission to the Specialisations. Students may indicate three choices and are usually admitted to their first or second choice.

4. Applications

Candidates - pre-selected by the partner-institution - submit an application form which should be sent to HEC before 1st March. The orals, organized in coordination with the partner-university, are held in March or April. The results of the GMAT (or TAGE-MAGE) and interview must be available before mid-May.

5. Results

The list of students admitted by HEC is presented to the official Admissions Jury held at the end of May. The results are communicated by HEC to the partner-institution and are also published on the HEC website.