Problem 12-20 (20 minutes)

1. Operating assets do not include investments in other companies or in undeveloped land.

	Ending	Beginning
	Balances	Balances
Cash	\$ 120,000	\$ 140,000
Accounts receivable	530,000	450,000
Inventory	380,000	320,000
Plant and equipment (net)	620,000	<u>680,000</u>
Total operating assets	<u>\$1,650,000</u>	<u>\$1,590,000</u>

Average operating assets = $\frac{\$1,650,000 + \$1,590,000}{2} = \$1,620,000$ Margin = $\frac{\text{Net operating income}}{\text{Sales}}$ = $\frac{\$405,000}{\$4,050,000} = 10\%$ Turnover = $\frac{\text{Sales}}{\text{Average operating assets}}$ = $\frac{\$4,050,000}{\$1,620,000} = 2.5$ ROI = Margin × Turnover = $10\% \times 2.5 = 25\%$

2. Net operating income\$405,000Minimum required return $(15\% \times \$1,620,000)$ 243,000Residual income\$162,000